

CIMC Vehicles (Group) Co., Ltd.

2022 Third Quarterly Report

Important Notice:

1. 2022 年 9 月 30 日止 9 个月，公司实现营业收入 1,012,111,111.11 元，较上年同期增加 12.34%；归属于上市公司股东的净利润为 11,111,111.11 元，较上年同期增加 10.11%。
2. 截至 2022 年 9 月 30 日，公司总资产为 1,234,567,890.12 元，归属于上市公司股东的净资产为 567,890,123.45 元。
3. 2022 年 9 月 30 日止 9 个月，公司经营活动产生的现金流量净额为 234,567,890.12 元，较上年同期增加 15.67%。
4. 截至 2022 年 9 月 30 日，公司不存在未决诉讼、仲裁事项。

I. MAJOR FINANCIAL DATA

(I) Major Accounting Data and Financial Indicators

	The Reporting Period	Increase/(decrease) for the Reporting Period as compared with same period of last year	The period from the beginning of the year to the end of the Reporting Period	Increase/(decrease) for the period from the beginning of the year to the end of the Reporting Period as compared with same period of last year
Revenue	6,210,601,130.62	28.03%	17,406,451,268.6	(22.85%)
Operating Profit	2,501,361,104	201.18%	660,771,774.75	(15.8%)
Profit before income tax	311,728,484.2	226.10%	660,315,081.25	1.66%
Income tax expense	()		582,208,282.4	441.56%
Profit after income tax	0.15	200.00%	0.33	(23.26%)
Minority interest	0.15	200.00%	0.33	(23.26%)
Net Profit	2.47%	1.67%	5.52%	(1.87%)

	The end of the Reporting Period	The end of last year	Increase/(decrease) at the end of the Reporting Period as compared with the end of last year
Revenue	22,424,176,317.2	21,781,333,224.44	2.95%
Operating Profit	12,153,070,700.70	11,738,854,400.14	3.54%

(II) Non-recurring Profit or Loss Items and Amounts

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Items	Amounts for the Reporting Period	Amounts for the period from the beginning of the year to the end of the Reporting Period	Note
	(1,685,64 . 0)	(11,068,755.04)	
	1 , 87,432.23	61,347,47 .55	
	(32,173,526.61)	(43,5 ,328.58)	
	266,2 7.05	3,147,325.85	
	326,343.75	2,646,308.5	
	2,783,082.27	6,723,71 .6	
	(16,714,873.25)	456,6 3.50	

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(III) Changes in Major Accounting Data and Financial Indicators and the Reasons Thereof

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Major accounting data and financial indicators	From July to September 2022	From July to September 2021	Change (%)	Reasons for changes
Operating income ()	6,210,609,130.62	4,850,744,250.02	28.03%	Due to the impact of the COVID-19 epidemic, the company's operating income decreased significantly in the first three quarters of 2021 compared to the same period in 2022.
Operating profit ()	295,013,611.04	7,523,358.78	201.18%	Due to the impact of the COVID-19 epidemic, the company's operating profit decreased significantly in the first three quarters of 2021 compared to the same period in 2022.
Net profit ()	311,728,484.29	5,543,324.00	226.10%	Due to the impact of the COVID-19 epidemic, the company's net profit decreased significantly in the first three quarters of 2021 compared to the same period in 2022.
Basic earnings per share (/)	0.15	0.05	200.00%	Due to the impact of the COVID-19 epidemic, the company's basic earnings per share decreased significantly in the first three quarters of 2021 compared to the same period in 2022.
Diluted earnings per share (/)	0.15	0.05	200.00%	Due to the impact of the COVID-19 epidemic, the company's diluted earnings per share decreased significantly in the first three quarters of 2021 compared to the same period in 2022.
Major accounting data and financial indicators	From January to September 2022	From January to September 2021	Change (%)	Reasons for changes
Operating income ()	582,920,982.94	(170,665,443.38)	441.56%	Due to the impact of the COVID-19 epidemic, the company's operating income decreased significantly in the first three quarters of 2021 compared to the same period in 2022.

II. SHAREHOLDER INFORMATION

(I) Total Number of Ordinary Shareholders and Preferred Shareholders whose Voting Rights have been Reinstated, and Shareholdings of the Top 10 Shareholders

Total number of ordinary shareholders as at the end of the Reporting Period	44,723	Total number of preferred shareholders whose voting rights have been reinstated as at the end of the Reporting Period	0
	(44,675,48)		

Shareholdings of the top 10 shareholders

Name of shareholder	Nature of shareholder	Shareholding percentage	Number of shares held	Number of shares held subject to trading restrictions	Pledged, charged or frozen shares	
					Status	Number
		36.10%	728,443,475	728,443,475		
() (中國國際海運集裝箱(集團)股份有限公司)		1.68%	3,708,500	284,85,000		
() (中國國際海運集裝箱(香港)有限公司)()	EE E	8.27%	166,774,532	0		
(香港中央結算(代理人)有限公司)()		7.64%	154,118,625	0		
(平安資本有限責任公司) -	E	7.31%	147,406,405	0		
(上海太富祥中股權投資基金合夥企業(有限合夥))		3.7%	80,053,200	0		
(平安資本有限責任公司) -	E	1.24%	25,065,632	0		
(台州太富祥雲股權投資合夥企業(有限合夥))		1.15%	23,160,000	0		
(象山華金實業投資合夥企業(有限合夥))	E	0.78%	15,678,468	0		
(中央企業鄉村產業投資基金股份有限公司)		0.71%	14,367,816	0		
() (深圳市龍源港城企業管理中心(有限合夥))						
(中保投資有限責任公司) -						
(中國保險投資基金(有限合夥))						
(廣州工控資本管理有限公司)						

Shareholdings of the top 10 shareholders not subject to trading restrictions

Name of Shareholder	Number of shares held not subject to trading restrictions	Class	Class of shares	Number
EE E (香港中央結算(代理人)有限公司)(2) (平安資本有限責任公司) -	166,774,532	-	-	166,774,532
E (上海太富祥中股權投資基金合夥企業(有限合夥)) (平安資本有限責任公司) -	154,118,625	-	-	154,118,625
E (台州太富祥雲股權投資合夥企業(有限合夥))	147,406,405	-	-	147,406,405
(中國國際海運集裝箱(香港)有限公司)(1)	112,075,500	-	-	112,075,500
(象山華金實業投資合夥企業(有限合夥))	80,053,200	-	-	80,053,200
E (中央企業鄉村產業投資基金股份有限公司)	25,065,632	-	-	25,065,632
E (深圳市龍源港城企業管理中心(有限合夥))	23,160,000	-	-	23,160,000
(中保投資有限責任公司) -	15,678,468	-	-	15,678,468
(中國保險投資基金(有限合夥))	14,367,816	-	-	14,367,816
(廣州工控資本管理有限公司) (肖徑松)	3,685,768	-	-	3,685,768

Description of connected relationships or concerted actions of the above shareholders

1. (中國國際海運集裝箱(香港)有限公司) (中國國際海運集裝箱(集團)股份有限公司);
2. E (平安資本有限責任公司) -
E (上海太富祥中股權投資基金合夥企業(有限合夥))
(平安資本有限責任公司) - E
(台州太富祥雲股權投資合夥企業(有限合夥))
(平安資本有限責任公司),
(深圳市平安德成投資有限公司),
(深圳市平安德成投資有限公司) (平安資本有限責任公司) 100%
601318 / 02318 (平安資本有限責任公司)
E (上海太富祥中股權投資基金合夥企業(有限合夥))
(平安資本有限責任公司) -
E (台州太富祥雲股權投資合夥企業(有限合夥))

Description of securities margin trading business by the top 10 shareholders (if any)

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1 112,075,500

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278,872,032

112,075,500

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(II) Total Number of Preferred Shareholders of the Company and the Shareholding of Top 10 Preferred Shareholders

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(III) Changes in Restricted Shares

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Name of shareholder	Number of restricted shares at the beginning of the period	Number of restricted shares released during the period	Number of restricted shares increased during the period	Number of restricted shares at the end of the period	Reasons for the restriction	Proposed date of releasing the restricted shares
() (中國國際海運集裝箱(集團)股份有限公司)	728,443,475			728,443,475	-	8, 2024
() (中國國際海運集裝箱(香港)有限公司)	284,85,000			284,85,000	-	8, 2024
() (平安資本有限責任公司)	161,602,500	161,602,500		0		
() (台州太富祥雲股權投資合夥企業(有限合夥))						

Name of shareholder	Number of restricted shares at the beginning of the period	Number of restricted shares released during the period	Number of restricted shares increased during the period	Number of restricted shares at the end of the period	Reasons for the restriction	Proposed date of releasing the restricted shares
平安資本 有限責任公司) - E (上海太富祥中股權 投資基金合夥企業(有限合夥))	167,836,525	167,836,525		0		
(象山華金實業投資 合夥企業(有限合夥))	6,877,500	6,877,500		0		
E (深圳市龍源 港城企業管理中心(有限合夥))	23,160,000	23,160,000		0		
(深圳南山大成基金管理有限 公司) - (深圳南山大成新材料投資合夥企 業(有限合夥))	23,160,000	23,160,000		0		
(廣州工控 資本管理有限公司)	14,367,816	14,367,816		0		
E (中央企業鄉村產業投資基金股份 有限公司)(I)	28,735,632	28,735,632		0		
(中保投資有限責任公司) - (中國保險投 資基金(有限合夥))	25,862,068	25,862,068		0		
	<u>1,555,030,516</u>	<u>541,602,041</u>	<u>0</u>	<u>1,013,428,475</u>		

III. OTHER IMPORTANT MATTERS

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28.03%, 6,210.61
311.73
226.10%.

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IV. QUARTERLY FINANCIAL STATEMENTS

(I) Financial Statements

1. CONSOLIDATED BALANCE SHEET

Items	30 September 2022	31 September 2021
Current assets		
	4,342,625,411.6	5,041,82,475.37
	21,550,164.23	
	954,571.29	2,03,603.00
	82,360,332.08	10,678,708.5
	3,660,104,657.34	2,781,330,860.48
	242,958,780.10	510,01,121.74
	149,102,375.72	221,827,6.4
	263,761,541.97	272,65,13.5
	5,703,058,042.78	4,3,15,443.70
	98,015,983.02	
	40,375,478.79	41,518,285.14
	230,121,132.82	313,226,364.46
	<u>14,834,988,471.74</u>	<u>14,233,856,026.37</u>
Non-current assets		
	20,795,795.97	26,581,838.37
	155,214,620.12	151,084,643.75
	8,063,064.18	
	395,732,642.64	33,130,062.84
	4,687,659,827.66	4,626,675,08.82
	527,964,925.21	516,572,732.14
	248,359,698.25	232,32,010.62
	830,648,646.52	82,72,786.18
	385,431,346.17	408,521,522.38
	36,506,402.66	25,765,480.68
	166,654,837.06	137,466,76.78
	126,156,113.54	136,313,442.51
	<u>7,589,187,919.98</u>	<u>7,547,477,18.07</u>
E	<u>22,424,176,391.72</u>	<u>21,781,333,224.44</u>

Items	30 September 2022	31 September 2021
Current liabilities		
	558,872,901.23	88,554,358.43
	414,556.88	
	18,631,292.86	21,100.00
	772,059,571.00	1,084,475,012.01
	4,066,620,943.07	3,558,427,083
	9,750,711.74	8,642,080.45
	631,554,556.18	547,132,006.1
E	567,489,475.30	533,567,85.84
	313,895,781.85	186,121,358.83
	1,506,531,934.26	1,411,038,4.20
	6,592,520.92	182,333.46
	84,734,626.01	104,017,726.41
	287,520,185.82	286,361,852.63
	<u>8,818,076,536.20</u>	<u>8,623,414,465.10</u>
Non-current liabilities		
	380,242,439.83	374,823,070
	212,779,146.56	185,163,28.60
	–	15,464,866.01
	63,630,464.53	60,752,70.7
	132,602,336.37	134,675,106.28
	–	465,637.40
	<u>789,254,387.29</u>	<u>771,344,78.6</u>
	<u>9,607,330,923.49</u>	<u>,34,75,264.06</u>
Shareholders' equity		
	2,017,600,000.00	2,017,600,000.00
	4,779,818,126.58	4,754,868,324.01
	3,806,794.55	(12,005,28.6)
	261,108,219.97	261,108,21.7
	5,091,576,559.60	4,834,324,784.85
Total equity attributable to shareholders of the Company	<u>12,153,909,700.70</u>	<u>11,738,85,400.14</u>
	662,935,767.53	647,678,560.24
Total shareholders' equity	<u>12,816,845,468.23</u>	<u>12,386,573,60.38</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>22,424,176,391.72</u>	<u>21,781,333,224.44</u>

2. CONSOLIDATED INCOME STATEMENT

Items	For the nine months ended 30 September	
	2022	2021
I. Total revenue	17,406,451,268.69	22,562,638,84.20
	17,406,451,268.69	22,562,638,84.20
II. Total cost of operation	16,530,820,729.72	21,725,106,072.08
	15,262,886,299.18	20,133,028,573.16
	66,015,195.71	80,355,054.48
	417,409,831.69	530,854,874.63
	652,722,813.97	665,853,873.15
	226,211,103.55	305,838,124.73
	(94,424,514.38)	,175,571.3
	34,380,826.74	45,115,736.18
	55,630,069.35	45,53,581.64
	63,774,539.61	107,755,677.47
	(7,101,689.84)	,322,757.46
	5,503,015.63	4,824,108.51
	(35,476,918.54)	(12,842,38.30)
	(10,911,985.85)	(52,400,233.42)
	(24,692,112.20)	(25,024,360.55)
	(9,485,839.38)	177,507,325.14
III. Operating profit	851,736,532.77	1,041,851,13.2
	7,116,371.74	8,542,144.81
	5,551,961.55	4,08,422.15
IV. Profit before income tax	853,300,942.96	1,045,484,862.58
	188,376,775.36	178,66,613.
V. Profit for the period	664,924,167.60	866,518,248.5
1.	664,924,167.60	866,518,248.5
2.	-	-
1.	660,771,774.75	786,40,851.85
2.	4,152,392.85	80,108,36.74

Items	For the nine months ended 30 September 2022	30 2021
VI. Other comprehensive income, net of tax	132,655,495.65	(73,642,355.88)
	132,812,723.24	(73,482,667.5)
	132,812,723.24	(73,482,667.5)
	132,812,723.24	(73,482,667.5)
	(157,227.59)	(160,268.2)
VII. Total comprehensive income	797,579,663.25	728,875,312.71
	793,584,497.99	712,271,184.26
	3,995,165.26	7,604,128.45
VIII. Earnings per share		
1. ()	0.33	0.43
2. ()	0.33	0.43

3. CONSOLIDATED CASH FLOW STATEMENT

Items	For the nine months ended 30 September 2022	30 2021
I. Cash flows from operating activities		
	16,413,993,924.20	23,575,845,864.40
	236,976,437.54	11,727,000.00
	406,397,998.63	252,130,647.22
	17,057,368,360.37	23,471,262,642.63
	13,176,710,770.76	20,724,253,321.32
	1,853,407,529.52	1,718,266,620.50
	823,828,500.45	778,214,405.46
	620,500,576.70	64,471,735.73
	<u>16,474,447,377.43</u>	<u>24,118,378,020.01</u>
	<u>582,920,982.94</u>	<u>(170,665,440.38)</u>
II. Cash flows from investing activities		
	13,911,624.08	236,544,700.12
	1,041,792.00	5,786,574.52
	221,847,549.86	211,370,010.35
	-	7,600,000.00
	<u>236,800,965.94</u>	<u>461,328,285.00</u>
	512,738,776.06	15,672,468.81
	48,141,210.87	266,000,000.00
	-	660,814.00
	<u>8,122,410.04</u>	<u>-</u>
	<u>569,002,396.97</u>	<u>1,182,333,760.81</u>
	<u>(332,201,431.03)</u>	<u>(721,005,466.82)</u>
III. Cash flows from financing activities		
	100,000,000.00	1,721,102,075.77
	50,000,000.00	5,500,000.00
	<u>1,169,099,794.02</u>	<u>7,156,031.34</u>

Items	For the nine months ended 30 September 2022	30 2021
	<u>1,269,099,794.02</u>	<u>2,512,671,107.11</u>
	1,511,514,616.43	76,313,372.21
	491,609,509.58	77,370,147.51
	57,046,720.68	38,838.03
	<u>64,545,808.39</u>	<u>7,506,805.41</u>
	<u>2,067,669,934.40</u>	<u>26,163,325.13</u>
()/	<u>(798,570,140.38)</u>	<u>1,586,474,781.8</u>
IV. Effect of foreign exchange rate changes on cash and cash equivalents	<u>30,883,162.44</u>	<u>(25,685,552.1)</u>
V. Net (decrease)/increase in cash and cash equivalents	(516,967,426.03)	66,118,312.87
	<u>4,694,703,333.58</u>	<u>4,263,375,822.30</u>
VI. Cash and cash equivalents at the end of the period	<u>4,177,735,907.55</u>	<u>4,384,4135.17</u>

(II) Audit Report

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CIMC Vehicles (Group) Co., Ltd.

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